

Inside Sales and Technical Support **King Electrical Manufacturing**

Who we are

King is a leading North American manufacturer of residential and commercial electric heating solutions located in south Seattle. We have been building “Made in the USA” smart heating solutions since 1958. We believe 60 years of experience matters. We source components from around the world and sell our products throughout North America. As we continue to grow, we need team members who want to play key roles in our future.

We seek a creative thinker and passionate doer to be responsible for sales and technical support of our key accounts. This is a key position with room for growth and advancement. The ideal candidate is motivated, results oriented and committed to providing outstanding customer service every day.

Position Responsibilities

Create customer quotes including pricing and technical specifications

Follow up on quotes and maintain quote database

Recommend product based on customer's application

Track customer contact activity

Manage Independent rep relationships

Prospect for new business

Provide customers with technical support for their heating applications

Solve customer technical issues (wiring, installation, cleaning).

Develop knowledge of our product lines including product selection and heater sizing.

Keep current on product offerings and market trends

Interact with Customer Service, Operations, and Distribution

Field customer's technical support questions and facilitate proper actions to satisfy the customer needs.

Knowledge, Skills, and Abilities

Basic knowledge of line voltage electricity

Advanced MS Office Proficiency including Excel and PowerPoint

Attention to detail and project management skills.

Ability to quickly adapt to an ever-changing marketplace

Education and Experience

2 years associates degree or 2 year technical college

Bachelors' degree

Compensation and Benefits

Compensation will be competitive, DOE

Medical benefits

Company match 401K

PTO

Paid Vacations

This job description lists the major duties and requirements of the job and is not all-inclusive. Incumbent(s) may be expected to perform job-related duties other than those contained in this document and may be required to have specific job-related knowledge and skills.

We are an Equal Opportunity Employer. We will consider applicants for this position without regard to any category protected by applicable federal, state or local law, including but not limited to: race, color, religion, sex, national origin, age, physical or mental disability, genetic information, sexual orientation, veteran status or uniformed service member status.

King Electrical is a drug free workplace